

The way forward; *what is needed in Europe*



G. SNEL BELGIUM GROUP
B-9800 DEINZE



www.gsnel.net

Mission of our company



- Integrator in Logistics and Transport as a true 3PL player in the FMCG
- Innovation and top quality service is our answer to competition
- Achieve efficiency in the supply chain with all stakeholders on a basis of gain sharing
- Continunancy for our people and clients by expanding and performance

Our Group of companies

G.SNEL Belgium Group



G. SNEL BELGIUM GROUP
B-9800 DEINZE



**2008 Total 38mio€ Turnover,
310 FTE, 200 trucks,**



G.Snel Belgium Group today



- Integrated solutions on dedicated sites in Belgium, the Netherlands and Slovakia
- 24/24 organisation
- Road transport in a area of 500 km
- Multimodal for longer distances
- 60.000 m² warehouses, completely equipped with on line warehouse management systems
- Integrated ICT solutions from customer to truck
- Garanted track and tracing of goods



Our Group of companies



Weert





The concept



- Full integrated logistics from “source to customer” in the netherlands for the Spadel holding.
- Reactivity: Delivery with leadtimes from 6-12 hours
- Total volume of 240 mio litres/year
- Average 100 trucks/day to 250 FTL/day.
- Reverse logistics, big bags, crates and pallets.
- Our job : Providing Transport, logistics, ict and track and tracing facilities



Ecocombi - why?

- **For our company:**
 - **Continuous improvement of the supply chain**
 - **Image and environment**
 - **Competition ahead**
 - **Our commitment to environment and mobility.**
 - **Less paperwork**



Ecocombi - why?

■ For the customer

- Continuous improvement of the supply chain
- Image and environment
- Competition ahead
- Cost effectiveness on a gain-sharing basis
- Less paperwork



Ecocombi impact



- Basis: 20 h basis; 2 shifts
- Delivery from home base to DC of retailers with full pallets (60tonnes), backload empties (30 tonnes)
- Results after
 - 1.000.000 km
 - 25.400 hours utilisation
 - 320.000 pallets shipped



Ecocombi key data

ecocombi vs conventional

- 42% extra load per truck
- 428.571 less km driven
- Consumption: 3% more per truck
- Carbon foot print/pallet: -/-19.8%
- Average speed : identic 39,3 km/hour
- Investment: +10%
- Efficiency: +15%

- No accidents



Ecocombi : next step forward



G. SNEEL BELGIUM GROUP
B-9800 DEINZE

How can you help?

- Outroll of the concept throughout Europe
- Clear regulation, same for all members of the EU
- Restrictions only in urban area's



Ecocombi : next step forward



G. SNEEL BELGIUM GROUP
B-9800 DEINZE

**Project International: Belgium—DC Weert
(122km), 12500 trips/year**

- **Impact of our company:**
 - **Reduction of 531.402 km/year**
 - **7600 hours less**
 - **Efficiency improvement of 8%**
 - **Mobility improvement of 42%**

3 other projects in the pipeline



**Thank you for your
attention.**



Ecocombi; for sure the next step forward !!

The advertisement features a collage of images. At the top, the Qualcomm logo and the G. SNEL logo are separated by a large ampersand (&). Below this, a white G. SNEL N.V. truck is shown. In the foreground, a person is seated at a desk with multiple computer monitors, one of which displays the G. SNEL N.V. logo. A mobile phone is also visible on the desk. The text 'Your next Strategic move in Fleetmanagement' is written at the bottom of the advertisement.

QUALCOMM® & **G. SNEL TRANSPORT BELGIUM NV**

G. SNEL N.V.

G. SNEL N.V.

Your next Strategic move in Fleetmanagement